



# **Export Action Plan for Kolhapur District**

**Pune Region, Maharashtra**

**July 2024**



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## **1 District Profile**

### **1.1 Introduction**

Kolhapur district is the southernmost district of Maharashtra, and its headquarter is Kolhapur City, an ancient city. The city is situated on the river Panchganga and is known as 'Dakshin Kashi.' Kolhapur is the seat of Goddess Mahalaxmi and is one of the Shaktipeeths mentioned in Indian mythology.

### **1.2 Administrative Profile**

Kolhapur city is the district headquarters & hence the Collectorate, Zilla Parishad & all the district-level offices are situated at Kolhapur. The district consists of 12 tehsils/Block. Each tehsil / Block has tehsils office & Panchayat Samiti Office. These offices are exercising administrative and all developmental control over the block. As per the 2001 census, there were 1217 revenue villages. There is a 1028-gram panchayat/group gram panchayat. There are 18 cities and 9 Nagar Parishad in the district.

### **1.3 Location and Geography**

Kolhapur, the premier State in the Southern Maratha State, lies between Latitude 15°73' to 17°11' and Longitude 73°75' to 74°70'. Kolhapur is situated at 546-meter height from sea level, and its proximity to the eastern slopes of Sahyadri renders the more significant part of the State almost immune from famine and even from scarcity. Kolhapur District has a pleasant climate, so as no heat or cold.

Sangli bounds Kolhapur District on East as well as Northside. Ratnagiri District, Sindhudurg bounds south-West bound north-West. The Belgaum district of Karnataka bounds south direction. The area of Kolhapur district is 7685 Sq. Km.

### **1.4 Demographic Profile**

As per the Census of 2011, the Male number is 1,980,658 & Female 1,895,343 constituting a male / female ratio of 1000: 957 The Urban population is 12,30,009. The Literacy % of the district is 72.91. The population density is 504 per Sq. Km.

#### **1.4.1 Income Level**

The survey conducted in 2011-12 clearly showed that Kolhapur district has per capita income (yearly) of Rs.1,01,044 which is 5<sup>th</sup> highest in Maharashtra state and there has been an increase of Rs.17,000 as compared to the earlier survey conducted in year 2010-11.

#### **1.4.2 Reproductive Rate**

The Kolhapur Municipal Corporation has recorded 9304 male and 7811 female births with a total of 17115 birth in Kolhapur in 2021.

### **1.5 Logistic Infrastructure Profile**

#### **1.5.1 Road Transport**

Maharashtra State Highway 134, commonly referred to as MH SH 134, is a regular state highway that runs south through Kolhapur district and Sindhudurg district in Maharashtra, India. This state highway touches the cities of Sankeshwar-Gadhinglaj-Kadgaon-Ajra-Amboli and then proceeds from the Maharashtra-Karnataka state border from East-West towards Sawantvadi in Sindhudurg; it covers over 110 km.

In Kolhapur and Sindhudurg districts, this highway is also known as Sankeshwar-Gadhinglaj-Kadgaon-Ajra-Amboli-Sawantvadi Road. This road emanates from National Highway 4 at Sankeshwar, and its total length in the Kolhapur district and Sindhudurg district is 110 kilometers. The route runs east towards west up to National Highway 17 at Sawantvadi. The road passes through Gadhinglaj Taluka, Ajra Taluka and Swantvadi Taluka. The road up to

Sankeshwar-Gadhinglaj-Kadgaon-Ajra-Amboli-Sawantvadi is blacktopped and motorable throughout the year except for interruptions during heavy rains. The entire length of the road up is blacktopped, and the road is motorable throughout the year.

### 1.5.2 Rail Transport

Chhatrapati Shahu Maharaj Terminus is the main railway terminus in the city of Kolhapur, and it is the endpoint of the Miraj to Kolhapur railway line. It has a freight yard called Gur Market with a capacity of five freight trains nearly 4 km (2.5 miles) away from the station. Kolhapur is the trade center for southern Maharashtra, with electrification between Miraj and Kolhapur. This station connects Kolhapur with major cities such as Mumbai, Pune, Hyderabad, Ahmedabad, Delhi, and Dhanbad.

### 1.5.3 Air Transport

Kolhapur Airport or Chhatrapati Rajaram Maharaj Airport is a regional airport in Kolhapur, Maharashtra, India. It is situated at Ujlaiwadi, 9 km South-East of Kolhapur city.

## 1.6 Agricultural Profile

The district is very rich in flora & fauna in different zones. Besides other commodities, Sugarcane is the identification mark of the district in the State due to its Agro-Ecological Situation and productivity. Every Agro-Ecological Situation in the district has its production system, technological gaps & other limitations storage & processing.

**Table 1-1: Agriculture Status of Kolhapur**

Sr. No.	Name of Agro climatic Zone	Tehsil covered	Soil type	Major crops
1.	Ghat Zone	Panhala Shahuwadi Gaganbavada Radhanagari Bhudargad Ajra Chandgad	Lateritic soil Light soil	Paddy Nagali Cashew nut ground nut
2.	Sub Mountain Zone	Radhanagari(E) Gadhinglaj Kagal Karveer	Light to Medium Soil	Sugarcane Paddy Nagali Groundnut Soybean Fruit crop & vegetables
3.	Plain Zone	Shirol Hatkanagale	Black to Deep Black Soil	Sugarcane Jowar Soybean Groundnut Vegetables Banana Floriculture



### 1.6.1 Major Agriculture and Horticulture Produce of District

**Table1-2- Major Horticulture and Agriculture production data**

Sr No	Name of Product	Production in MT (2023-2024)	Area under Production Hectare (2023-2024)
1.	Kh Rice	295293	90824
2.	Ragi	34986	16824
3.	Kh Maize	336	162
4.	Kh Mung	1223	811
5.	Kh Ground Nuts	62548	35130
6.	Sugar Cane (Crushing)	13561289	188090
7.	Rabi Jowar	22557	11525
8.	Wheat	2568	1229

Source: Ministry of Agriculture and Agriculture Department, GoM

### 1.7 Industrial Profile

#### 1.7.1 Industrial areas in Kolhapur District are as mentioned below:

**Table1-3- Industrial Area in Kolhapur District**

Sr.No.	Name of the Industrial Area	Allocated industrial area (in Hectares)	Total Plots	Investment In INR Crore	Employment
1.	Shiroli	20.59	790	1,500	25,500
2.	Gokul Shirgaon	43.16	540	1,410	27,500
3.	Kagal Five Star	540.32	926	3,515	42,700
4.	Halkarni/ Chandgad	83.67	32	100	900
5.	Gadhinglaj	101.56	15	30	500
6.	Ajara	5.96	16	25	500

► **Co-Operative Industrial Estate:**

**Table1-4- Co-Operative Industrial Area in Kolhapur District**

Sr. No.	Co-Operative Industrial Area	Industries	Investment In INR Crore	Employment
1.	Kop.Udyam Co-op Society	320	412	2,560
2.	Parvati Indl. Estate	527	774	4,930
3.	Ichalkaranji Indl. Estate	709	893	7,185
4.	Chh.Shahu Indl.Estate	156	147	2,749
5.	L.K.Akiwate Indl.Estate	130	343	3,455
6.	Yashwant Indl.Estate	156	115	2,143

### 1.7.2 Industries and Employment Generation in Kolhapur District

The below mentioned illustrates industries and employment generation of the district

**Table 1-5: Industries and Employment Generation**

Sr No	Category	No. of Enterprises			Employment Generation		
		Mfg	Service	Total	Mfg	Service	Total
1	Micro	14280	1945	16225	90860	3744	94604
2	Small	5360	18	5378	67442	226	67668
3	Medium	17	0	17	4340	0	4340
	<b>Total</b>	<b>19657</b>	<b>1963</b>	<b>21620</b>	<b>162642</b>	<b>3970</b>	<b>166612</b>
4	Large Scale	<b>553</b>	<b>0</b>	<b>553</b>	<b>164072</b>	<b>0</b>	<b>164072</b>

Source: DIC (Cumulative since inception up to the end of reporting month 2021)

### 1.7.3 Industrial Infrastructure Profile

Below mentioned infrastructure facilities provided by MIDC in Kolhapur industrial areas

Area	Ajara Industrial Area	Gadhinglaj Industrial Area	Gokul-Shirgaon Industrial Area	Halkarni/Chandgad Industrial Area	Kagal Five Star Industrial Area	Shiroli Industrial Area
<b>Water</b>	Water is supplied from a bore well provided by MIDC.	MIDC has planned to provide a water supply scheme to source 3.00 MLD	MIDC has commissioned a combined water supply scheme Dudhganga	MIDC has developed its own water supply scheme to source 4.50 MLD	MIDC has developed its own water supply scheme to source 4.50 MLD	MIDC has planned 4 MLD combined water supply scheme

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Area	Ajara Industrial Area	Gadhinglaj Industrial Area	Gokul-Shirgaon Industrial Area	Halkarni/Chandgad Industrial Area	Kagal Five Star Industrial Area	Shirol Industrial Area
		of water from the Gizawane K.T.weir constructed across river Hirankeshi	river as a source of water supply capacity of 8 MLD.	of water from the Jangamhatti dam	of water from the Jangamhatti dam	Dudhgan ga river as a source of water supply.
<b>Roads</b>	The estate is located on the Gadhinglaj - Swantwadi state highway and is only 2 Kms from Ajara city. At Sawantwadi rail transport is available. Panjim (Goa), 110 Kms from the area, offers port and air transport.	The estate is located on the Sankeshwar-Ajara-Swantwadi state highway no.21 and National Highway 4 is 15 km away	The industrial area lies on Mumbai-Bangalore national highway 4, and Kolhapur-Panjim, Ratnagiri-Nagpur and many other state highways		The industrial estate is located on the Belgaum-Vengurla State Highway.	The industrial estate is located on Mumbai-Bangalore national highway 4
<b>Connectivity</b>	An electronic exchange has been provided that offers good connections via ISD, STD and the Internet network.	An electronic exchange is proposed to be constructed which will be well connected with ISD, STD and the internet network	An electronic exchange has been provided within the area and is well connected with ISD, STD, the Internet network with all other modern facilities.		An electronic exchange has been provided within the Area.	An electronic exchange has been provided within the estate; the exchange is well connected to ISD, STD and Internet network



Area	Ajara Industrial Area	Gadhinglaj Industrial Area	Gokul-Shirgaon Industrial Area	Halkarni/Chandgad Industrial Area	Kagal Five Star Industrial Area	Shirol Industrial Area
<b>Electricity</b>	Uninterrupted power supply from M.S.E.B. and a separate substation is located in the industrial area	The area has a separate sub-station and uninterrupted power supply from M.S.E.B.	A separate substation of 5 MVA capacity and a Central Power Grid is available on the Estate.			A separate substation of 5 MVA capacity is located within the industrial area

Source: MIDC

#### 1.7.4 List of Sugar Factories in Kolhapur district

- ▶ Ajara Shetkari Sahakari Sakhar Karkhana Ltd., Ajara, Maharashtra
- ▶ Appasaheb Nalwade Gadhinglaj Taluka S.S.K.Harali, Maharashtra
- ▶ Shree Bhogawati Sahakari Sakhar Karkhana Ltd., Shahunagar, Maharashtra
- ▶ Shree Chhatrapati Shahu S.S.K. Ltd., Kagal, Maharashtra
- ▶ Shri Chhatrapati Rajaram Sahakari Sakhar Karkhana Ltd.
- ▶ Shree Datta Shetkari S.S.K. Ltd., Shirol, Maharashtra
- ▶ Dalmia Bharat Sugar Industries Ltd.
- ▶ Deshbhakta Ratnappanna Kumbhar Panchganga S.S.K. Ltd., Ichalkaranji, Maharashtra
- ▶ Shree Dudhganga Vedganga S.S.K. Ltd., Bidri, Maharashtra
- ▶ Eco Cane Sugar Energy Ltd., Mhalunge, Maharashtra
- ▶ Shri Gurudatt Sugars Ltd., Takaliwadi, Maharashtra
- ▶ Olam Agro India Pvt. Ltd., Chandgad, Maharashtra
- ▶ Athani Sugars Ltd., Tambale, Maharashtra
- ▶ Jawahar Shetkari Sahakari Sakhar Karkhana Ltd., Hupari, Maharashtra
- ▶ Kumbhi-Kasari S.S.K. Ltd., Kuditre, Maharashtra
- ▶ Sadashivrao Mandlik Kagal Taluka S.S.K. Ltd., Kagal, Maharashtra
- ▶ Sarsenapati Santaji Ghorpade Sugar Factory Ltd., Belewadi-Kalamma, Maharashtra
- ▶ Sharad Sahakari Sakhar Karkhana Ltd., Narande, Maharashtra
- ▶ Shri Tatyasaheb Kore Warana S.S.K. Ltd., Warananagar, Maharashtra
- ▶ Reliable Sugar and Distillery Power Limited, Kolhapur, Maharashtra
- ▶ Ghodawat Foods International Pvt. Ltd.
- ▶ Sahyadri Sahakari Sakhar Karkhana Ltd, Dhamod, Maharashtra
- ▶ Atharv Intertrade Pvt. Ltd.
- ▶ Shri Annapurna Sugar and Jaggery Works Ltd.

- ▶ Shreekrishna Agridiet Ltd. Kolhapur

### 1.8 Service Sector Profile

As per District Industries Profile 2012-13, 1963 service enterprises (micro- 1945, small- 18) employ 3970. Some of the significant services which are provided in the district are as listed below:

- ▶ Engineering
- ▶ Ancillaries
- ▶ Agro based
- ▶ Vehicle Repairing Service
- ▶ Lab Testing facility
- ▶ Hotels & Tourism
- ▶ Electric Motor Rewinding & Repairing
- ▶ Consultancy Services
- ▶ Banking & Financial Services etc.

### 1.9 Banking Facilities

All leading Private & Public sector banks have their branches in Kolhapur District, SBI, Axis Bank of India, etc. A Proper network of Banking facilities is present in the District of Kolhapur.

### 1.10 Kolhapur District Strengths and Opportunities

Strengths	Opportunities
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<ul style="list-style-type: none"> <li>▶ It is one of the <b>most agriculturally advanced districts</b> in Maharashtra and is a <b>leading district in the agro-based industry. It is also a front runner for manufacturing engineering products, refined sugar, and textiles.</b></li> <li>▶ The district is well connected with major cities as NH4 and State highways passes through the district.</li> <li>▶ Presence of rail network and Airport.</li> <li>▶ <b>Currently there are around 60,993 MSME units and 91 large units present in the district.</b> The total investment of <b>INR 96,03,872.56 lakhs</b> for both MSME and Large units generating an <b>employment of 4,74,900.</b></li> <li>▶ The district has emerged as major <b>Textile, Engineering, Jaggery, Chappal, Silver Jewellery production hub of Maharashtra.</b></li> <li>▶ Textile - Grasim Premium Fabric Pvt Ltd, Raymond Luxury Cottons Ltd, Schoch Reeds India Pvt Ltd, Sudarshan Jeans Pvt Ltd.</li> <li>▶ Engineering - Ghatge Patil Industries Ltd, Menon and Menon Ltd, SB Reshellers Pvt Ltd., Versatile Engineers, Maurya Group.</li> <li>▶ Jaggery - Sahyadri Foods., Tulsi Biocon, VPK Agro Food Product, Sadguru Organic Food Products.</li> <li>▶ Kolhapuri Chappal – Adarsh Charamudyog Centre, Rohini Leather Works.</li> </ul>	<ul style="list-style-type: none"> <li>▶ The district is the <b>hub for Jaggery and Engineering.</b> Jaggery has received Geographical Indication GI tag.</li> <li>▶ The district <b>has one of the leading engineering and foundry</b> for producing high quality castings and products.</li> <li>▶ <b>New funding investments for airport improvements.</b> The project involves the extensions for runway with blast pad, ground support equipment.</li> <li>▶ <b>New cluster proposals in food processing sector</b> for Jaggery at Bhudargad, Cashew Cluster, Cashew Cluster Chandgad.</li> <li>▶ <b>New cluster projects for Engineering</b> for Engineering. Component Cluster, Shirol.</li> <li>▶ <b>Power Grid Corporation</b> has approved investments in Kolhapur (Maharashtra) strengthening the transmission system beyond Kolhapur for power export from solar and wind energy zones <b>in the southern region for INR 129.28 crore</b>, with a completion date of February 2023.</li> </ul>
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## 2 District Export Profile

### 2.1 Kolhapur District Export Scenario

The below mentioned table depicts Kolhapur district's export scenario as well as state's export contribution in India's total export and Kolhapur district's export contribution in state's total export.

**Table 2.1 - District Export Scenario**

State and District Export Contribution (From April 2023 – March 2024)		
	Total Exports (INR crore)	Percentage Contribution
<b>Maharashtra</b>	<b>556400</b>	<b>15.37%</b>
<b>Kolhapur District</b>	<b>5889</b>	<b>1.05%</b>

State and District Export Contribution (From April 2022- March 2023)		
	Total Exports (INR crore)	Percentage Contribution
<b>Maharashtra</b>	<b>5,81,439</b>	<b>16.50</b>

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<b>Kolhapur District</b>	<b>9,368</b>	<b>1.16</b>
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State and District Export Contribution (From April- November 2022)		
	Total Exports (INR crore)	Percentage Contribution
<b>Maharashtra</b>	<b>5,45,083.65</b>	<b>17.33</b>
<b>Kolhapur District</b>	<b>9,513.64</b>	<b>1.75</b>

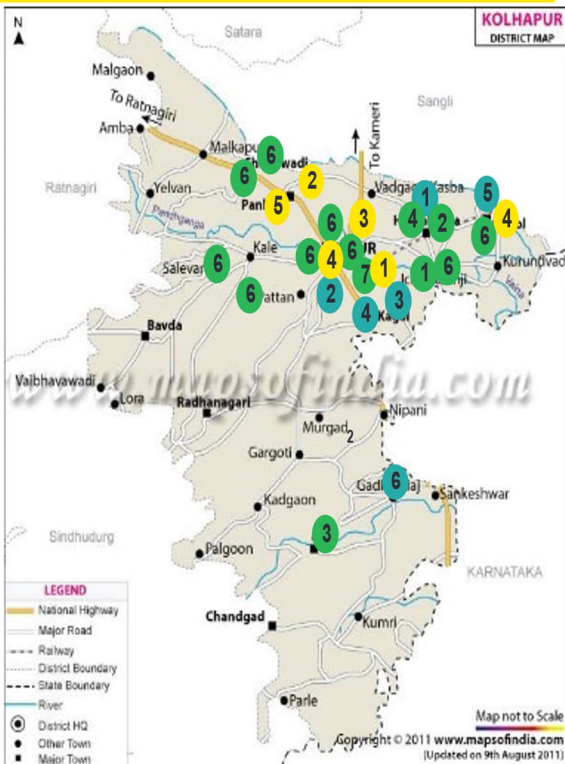
Source: DGCIS

## 2.2 Existing and Proposed Infrastructure for Exports

### Project Infrastructure Strategy – Kolhapur District

ODOP Products – Engineering and Kolhapur Jaggery

Existing Projects	
1	Garment Cluster, Ichalkaranji
2	Cotton Fabric Cluster, Hatkanagle
3	Rawalanath Cashew Cluster, Ajara
4	Printing Cluster, Hatkanagle
5	8 Warehouses and 8 Cold Storages
6	Airport
Proposed Future Projects	
1	Cotton Fabric Cluster, Hatkanagle
2	Engineering Cluster, Yardav
3	Silver Jewellery Cluster, Hupari
4	Jaggery Cluster, Kagal
5	Metal Processing and Allied Cluster, Shirol
6	Special Spices & Food Processing, Gandhinlaj
7	Leather Cluster, Kolhapur
Proposed New Projects for Export Promotion	
1	Dedicated runway space at airport for export of products, Jaiwadi
2	Truck Terminus, Panala
3	Leather testing lab, Kolhapur
4	Testing Lab for Jaggery and Engineering, Shirol and Kolhapur
5	Packhouse for Jaggery Panhala



					Boards
1.	Kolhapuri Chappal (GI)	64032040	Handicraft	No	Industries Department, Government of Maharashtra
2.	Textile	630231 520512	Textile	No	Ministry of Textiles, Government of India, Industries Department,



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Sr. No.	Product Name	HSN Code	Sector	Perishable	Line Ministry/ State Department/ Boards
					Government of Maharashtra
3.	Silver Ornament	71131120	Handicraft	No	Industries Department, Government of Maharashtra
4.	Rice	10063090	Agriculture	Yes	Ministry of Agriculture and Farmers Welfare, Government of India  Department of Agriculture, Government of Maharashtra
5.	Cashew	08013220		Yes	
6.	Sugar	17019990		Yes	
7.	Iron and Steel and Articles of Iron	73259999	Iron and Steel	No	Ministry of Steel, Government of India  Industries Department, Government of Maharashtra
8.	Plastics and Articles thereof	39269099	Plastic	No	Industries Department, Government of Maharashtra
9.	Paper and Paperboard	48051900	Paper	No	Industries Department, Government of Maharashtra

\* GI - Geographical Indicator, ODOP - One District One Product

### 2.2.1 Current Market for district's ODOP/ GI and Export Potential Products

The below mentioned table illustrates current market for listed products:

**Table 2.4 – Current Market for district's ODOP and GI Products**

Sr. No.	Product Name	HSN Code	Major Market for Products
1.	Kolhapur Jaggery (GI)	17011490 17029010 17011410 17019990 17011310	Iran, Bangladesh, Malaysia, Sri Lanka, Czech Republic, Iraq

Sr. No.	Product Name	HSN Code	Major Market for Products
2.	Engineering	870899 848340	USA, China, Italy, UK, Philippines, Germany, Thailand, Belgium, Mexico

**Table 2.5 – Current Market for district's Export Potential Products**

Sr. No.	Product Name	HSN Code	Major Market for Products
1	Kolhapur Chappal (GI)	64032040	Australia, Italy, Nigeria, USA Mauritius, Senegal
2	Textile	630231 520512	USA, UK, Mexico, Canada, Poland, Spain, Saudi Arabia, China, Korea, Bangladesh,
3	Silver Ornament	71131120	Qatar, UAE, USA, Hong Kong, UK, Australia, Canada
4	Rice	10063090	Vietnam, Kenya, Angola, Sri Lanka, Togo, Mozambique, Cameroon
5	Cashew	08013220	Korea, Kuwait, UAE, UK, Canada, Oman, Australia
6	Sugar	17019990	UAE, Saudi Arabia, Djibouti, Afghanistan, Indonesia, China, Sri Lanka
9	Iron and Steel and Articles of Iron	73259999	USA, Singapore, Belgium, Sweden, Mexico, Korea, UK
10	Plastics and Articles thereof	39269099	Sudan, Spain, Ecuador, Peru, Italy, Saudi Arabia
11	Paper and Paperboard	48051900	UAE, Congo, Indonesia, Mozambique, Nepal

Sources: DGCIS

## 2.3 Top Exporting Products and Countries from District

### 2.3.1 Top 10 Exporting Products from District

**Table 2.6 Top 10 Exporting Products from District**

Top 10 Exporting Products from District (From April 2023 – March 2024)			
HS Code	Product Description	Export Value (INR crore)	Top Exporting Countries
8568	Nuclear Reactors, Boilers, Machinery And Mechanical Appliance	1827.34	Indonesia, Bangladesh, Iraq
1764	Other Made Up Textile Articles; Sets; Worn Textile Articles	1175.14	USA, UK, Canada
2548	Cotton	538.88	UAE, Saudi Arabia, Djibouti



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4959	Road Vehicles And Parts	394.28	USA, China, Italy
6545	Electrical Machinery & Equipment & Parts Thereof; Sound &	371.82	Netherland, Thailand, Korea
5037	Articles Of Iron & Steel	208.53	UAE, South Africa, USA
284	Pearls, Precious Or Semi-Precious Stones/Metals And Article	197.17	China, Korea, Bangladesh
544	Sugars And Sugar Confectionery	186.71	USA, Italy, France
190	Cereals	112.77	USA, Singapore, Belgium
345	Residues And Waste From The Food Industries; Prepared Anima	92.04	Korea, Bangladesh, Thailand

Source: DGCIS

### 2.3.2 Top 10 Exporting Countries from District

**Table 2.7 - Top 10 Exporting Countries from District (From April 2023 – March 2024)**

Sr. No.	Country	Export Value (INR crore)
1.	U S A	2347.74
2.	U Arab Emts	438.07
3.	Italy	325.44
4.	China P Rp	260.71
5.	Germany	183.97
6.	U K	169.82
7.	Korea Rp	168.32
8.	South Africa	130.51
9.	Kenya	110.77
10.	Saudi Arab	109.97

Source: DGCIS

## 2.4 Existing Export Oriented Units in the district

The list of existing export-oriented units in the district is as mentioned below,

**Table 2.8: Export Oriented Units**

Sr No	Company Name	Product Name	Export Destination Country
1.	Indo Count Industries Ltd	Textile	USA
2.	Nagreeka Exports Limited	Cotton	Bangladesh, Nepal
3.	SLK Global Solutions Private Limited,	Software Services	USA
4.	Deccan Overseas Pvt Ltd	Molasses Resulting from the Extraction or Refining of Sugar-Cane Molasses	Netherland

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Sr No	Company Name	Product Name	Export Destination Country
5.	Mantri Metalics Private Limited	Auto Parts	China
6.	Chandrashekar Exports Private Limited	Sugar	Malaysia, Singapore
7.	Polson Limited	Leather Chemicals	China
8.	Menon Exports	Engine Parts	USA
9.	Synergy Green Industries Limited	Windmill Parts	USA
10.	Shriram Foundry	Engine Parts	USA
11.	Raymond Luxury Cottons Limited,	Cotton	USA, Bangladesh
13.	Woventex (India) Pvt Ltd	Textile	USA
14.	Technovision Auto Components Private Limited	Automobile Break Piston	Italy, Mexico, Czech Republic, China
15.	Eibenstock Positron Elektrowerk Private Limited	Engineering Power Tools	Germany & England
16.	Marvelous Metals Private Limited	Machine Ry Spares	Italy
17.	Three M Paper Mfg Co Pvt Ltd,	Paper or Paperboard, Printed Books and Newspapers (Waste and Scrap)	Sri Lanka
18.	Suvarna Alloys Private Limited	Other Articles of Aluminum Automobile Parts	Italy
19.	Datta Enterprises,	Food Packaging Machinery Spare	UK
21.	Nutrich Foods Private Limited	Corn Grit	Indonesia
22.	P. R. Engineering Works	Manufacturer of All Types of Roller Chains, Slats, Sprockets, Conveyer Systems	USA(Chicago)
23.	Jathar Textiles Private Limited	Fabrics	Bangkok
24.	Grasim	Cotton Fabric, Yarn	Sri Lanka, Turkey
26.	Arni Mech Products Pvt Ltd	Machinery and Mechanical Appliances parts	UK
27.	Tulip Casting Private Limited	Casting, Casing, Flanges	Italy, Mexico, Germany, Korea
28.	Firefly Fire pumps Private Limited	Fire Fighting Equipment & Accessories	Dubai
30.	Ceraflux	Foundry Chemicals	Germany

Kolhapur District Export Action Plan

Sr No	Company Name	Product Name	Export Destination Country
32.	Porocel India Limited	Other Refractory Ceramic Goods	USA
33.	Shrikant Dnyandeo Dudhane	Engineering Part	Germany, Europe
34.	Ratna Udyog	Automobile Parts	USA
36.	Khas Exports Private Limited	Material for Industrial Plant Project	Germany
37.	Satyavati Chemicals	Color Chemicals	Saudi Arabia, Egypt, Peru
39.	Sun Irrigation Systems Pvt Ltd	Plastics and Articles There of	Philippines
40.	General Machine Tools	Repairs & Maintenance, Fixtures, Buckets Alternator, Casting, Tools & Hardware	Germany
42.	Shimpukade Engineering Pvt Ltd	Parts and Accessories of The Motor Vehicles	Afghanistan, Sri Lanka
43.	Shimpukade Quality Components Pvt. Ltd.	Engineering Product	Iraq
44.	Shree Dudhganga Vedganga Sahkari Sakhar Karkhana	Sugar	Italy
45.	Apothecary Pharmaceuticals Private Limited	Veterinary Product	Thailand
46.	Siddharth Foundry Private Ltd	Casting	Singapore, Malaysia
47.	Saroj Engineers	Machinery, Motor Vehicle Part	Germany
48.	Ghodawat Consumer Products Llp	Non-Basmati Rice, Idrayani, Sona Masuri, Shriram Kolam	Italy, Bangladesh
49.	Shimpukade Metals Private Limited	Machinery Part	South Korea
50.	Schoch Reeds India Pvt. Ltd.	Textile Accessories Reed, Dents Etc.	Germany
51.	Altech Alloys India Pvt Ltd,	Iron & Steel	Colombia, Poland
52.	Rajesh Silver Private Limited	Jewelry Items	America
53.	Trimurty Spinning Mills Private Limited	Cotton Yarn	Middle East Asia E.G. Dubai, Saudi Arabia, Bahrain and Far East Asia Singapore
55.	Sanmati Dada Bhagate	Milk and Milk Product S, Fruits Vegetables, Fresh or Chilled	U.K and Italy
56.	Arvind Cotsyn India Limited	Textiles	UAE
57.	Vaishali Vikas Kadam	Flexible Intermediate Bulb Container	Australia



Kolhapur District Export Action Plan

Sr No	Company Name	Product Name	Export Destination Country
59.	Kurkute Brothers Private Limited	Aluminum Casting	USA
60.	Uni-Tech Precision Private Limited	Engineering Goods	Netherland
61.	Menon Pistons Ltd,	Machinery and Mechanical Appliances'	Sudan, Morocco, UAE, Jambiya
62.	Shree Hospital Equipment's	Bed and Furniture for Hospital	USA
64.	Chougule Industries,	Automobile	North Korea
66.	Chemlin Pumps and Valves Pvt Ltd	Pumps, Taps, Cocks, Valves and Similar Appliances for Pipes	Israel
68.	Acquiscent Technologies Private Limited	Information Technology Software Service	UAE
69.	Greenvale Eco Products Private Limited	Disposal Plates,	UAE, USA
70.	Kasturi Foundry Private Limited	Auto Component	Canada
71.	Taufik Sayeed Hudli	Engineering Product	SEZ
72.	Galaxy Enterprises	Maintenance and Repair Services	Africa, Thailand
75.	Harshita Sales Corporation	Polythelia	North Korea
76.	Machinefabri Ko India	Machinery	USA
77.	Flexflow Valves Private Limited	Tap, Cocks, Valves	USA
78.	Tulaja Industries	Engineer Ing Product	USA, Peru
79.	G B Fabtex	Cotton Yarn	Germany
80.	Skylark Global BPO Services Private Limited	Business Auxiliary Services	USA
81.	Indocays Private Limited	Recruitment Service	USA
82.	Duralite Industries	Eva Floats	USA, Peru
83.	Chandrakant Dnyandeo Dudhane	Machinery and Mechanical Appliances Parts	Germany
84.	Malik Plastic Industries	Articles for Conveyance or Packing of Goods of Plastics	UAE
86.	Mansing Shripatrao Pawar	Transmission Shafts (Including Cam Shafts and Crank Shafts) And Cranks; Bearing Housings and Plain Shaft Bearings	Italy

Sr No	Company Name	Product Name	Export Destination Country
87.	Mayuresh Industries	Milking Machines and Dairy Machinery Milking Machines	Malaysia
88.	Noble Engineers	Machine and Automobile Parts	USA
89.	Sultanpure Textiles Pvt.ltd	Textiles	USA

Source: DIC

## 2.5 Major Clusters in Kolhapur District

Below mentioned table illustrates major clusters in the district,

**Table 2.9: Major Clusters**

Cluster	Location	Investment in INR crore	Project Status
Ichalkaranji Textile Cluster	Kolhapur	65.05	Project Completed
Kolhapur Foundry & Engineering Cluster	Kolhapur	42.63	Project Completed
Ichalkaranji Garment Cluster	Ichalkaranji, Kolhapur	16.57	Project Completed
Cotton Fabric Cluster	Hatkanagle, Kolhapur	16.44	Project Completed
Cashew Cluster	Shrungarwadi, Ajara	6.50	Project Completed
Printing Cluster	Kabnoor, Kolhapur	5.80	Project Completed
<b>Micro Small Enterprises Cluster Development Programme</b>			
Engineering Cluster	Yadrav, Kolhapur	16.15	In Process
Leather Cluster	Kolhapur	15.00	Principally Approved
Silver Cluster	Hupari, Kolhapur	15.00	Principally Approved
Jaggery Cluster	Karveer, Kolhapur	15.00	DSR Approved
Hi-Tech Engineering Cluster	Kagal, Kolhapur	21.10	Approved
<b>Maharashtra Small Industries Cluster Development Programme</b>			
Textile Cluster	Abdullat, Kolhapur	6.50	Under Construction
Alumina Cluster	Kagal, Kolhapur	13.30	Under Erection
Security Printing Cluster	Kolhapur	5.50	In Tender Process
Textile Cluster	Rendal, Kolhapur	7.50	DSR Approved
Metal Processing Cluster	Kagal, Kolhapur	6.50	DSR Approved

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Special Spices Cluster	Gadhinglaj, Kolhapur	6.50	DSR Approved
Ghansal Rice Mill Cluster	Ajara, Kolhapur	7.00	DSR Approved
Textile Cluster	Shirol, Takawade, Kolhapur	9.00	Proposed
Silver Ornaments Cluster	Hupari, Kolhapur	6.00	Proposed
Garment Cluster	Kagal, Kolhapur	6.50	Proposed

Sources: DIC

## 2.6 Major Industrial Units in the District

The list of major industrial units in the district is as mentioned below,

**Table 2.10: Major Industrial Unit**

Sr. No.	Name of Enterprise	Sector	Product
1.	Accumech	Manufacturing	Other Articles of Non-Malleable Cast Iron
2.	Accurate Test Equipment's And Engineers	Manufacturing	Engineering Equipment's
3.	Accutech Engineers Pvt. Ltd.	Manufacturing	Drive Axles with Differential W/N Provided with Other Transmission Components
4.	ACR Machining Pvt. Ltd.	Manufacturing	Non-Driving Axles & Parts Thereof
5.	Aditek Industries	Manufacturing	Industrial Valves (Excel Pressure- Reducing Valves & Controlled Valves)
6.	Advance Measuring Systems	Manufacturing	Gauges, Plug
7.	Afeco Heating Systems	Manufacturing	Furnaces & Ovens Fr Roasting and melting/Other Ht-Treatment of Ores pyrites/Of Metals
8.	Agrimech Engineering Pvt. Ltd.	Manufacturing	Agricultural Horticultural/Forestry Machinery Fr Soil Proportion/Cultivation Lawn/Sports-Ground Rollers
9.	Amruta Industries	Manufacturing	Parts for Centrifugal Pumps
10.	Anand Engineering	Manufacturing	Gear Boxes
11.	Aqua Alloys Pvt Ltd	Manufacturing	Crushing / Grounding Machines for Stone & Minerals
12.	Arman Exim Services	Export	Props & Similar Equipment For Scaffolding Shuttering or Pit-Propping
13.	Arni Mech Products Pvt.Ltd	Manufacturing	Other Parts of Semi Diesel Engines
14.	Arrow Metalliks	Manufacturing	Other Cast Articles of Alloy Steel
15.	Ashta Liners Pvt. Ltd.	Manufacturing	Other Parts & Accessories of Vehicles of Holding

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Sr. No.	Name of Enterprise	Sector	Product
16.	Ask Engineering	Manufacturing	Other Parts of Spark-Ignition Engines
17.	Bespask Engineers Pvt. Ltd.	Manufacturing	Other Parts of Spark-Ignition Engines
18.	Bharat Machine Tools	Manufacturing	Parts of Other Air/Vacuum Pumps Compressors and Fans
19.	Bharath Auto Industries	Manufacturing	Oil Pump
20.	Cast Co	Manufacturing	Other Cast Articles Of Iron Or Steel N.E.S
21.	Chemlin Pumps & Valves Pvt. Ltd.	Manufacturing	Single & Multistage Chemicals & Process Pumps
22.	Chintamani Industries	Manufacturing	Parts for Centrifugal Pumps
23.	Datta Enterprises	Manufacturing	Parts of Other Machinery
24.	Deccan Farm Equipment Pvt.Ltd	Manufacturing	Manufacturing Farm Supplements
25.	Deltran Diesels Engineering Pvt. Ltd.	Manufacturing	Parts of Pulley
26.	Dudhane PCA Motor parts Pvt Ltd	Manufacturing	Parts and Accessories of The Motor Vehicles Of Headings
27.	Dunning Industries Pvt. Ltd	Manufacturing	Drive Axles with Differential W/N Provided with Other Transmission Components
28.	Eibenstock Positron Elektrowerk Pvt. Ltd.	Manufacturing	Other Machines, with Self Contained Elec. Moto
29.	Emkey Founders & Metallurgicals	Manufacturing	Cast Iron
30.	Firefly Fire Pumps Pvt. Ltd	Manufacturing	Others Centrifugal Pumps Primarily Designed to Handle Water
31.	Ghatge Patil Industries Ltd.	Manufacturing	Other Articles of Non-Malleable Cast Iron
32.	Gnat Foundry Pvt Ltd	Manufacturing	Other Cast Articles Of Iron or Steel N.E.S
33.	Gourav Machine Tools Pvt. Ltd.	Manufacturing	Other Articles of Non-Malleable Cast Iron
34.	Gri Powergear Towers India Pvt Ltd	Manufacturing	Parts of Generators (Ac/Dc)
35.	Ideametrics Pvt. Ltd.	Manufacturing	Engineering Services For Industrial and Manufacturing Projects
36.	Indus Ferrotech Ltd.	Manufacturing	Other Articles of Non-Malleable Cast Iron
37.	Jadhav Industries	Manufacturing	Other Articles of Non-Malleable Cast Iron
38.	Kaneri Enterprises	Manufacturing	Brakes and Servo-Brakes; Parts Thereof



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Sr. No.	Name of Enterprise	Sector	Product
39.	Khas Exports Pvt. Ltd.	Manufacturing	Non-Electrical (Other Than Domestic Type)
40.	Khushbu Engineers	Manufacturing	Other Honing Machines
41.	Kolhapur Auto Works Pvt. Ltd.	Manufacturing	Parts of Sugar Manufacturing Machinery
42.	KPT Industries Ltd.	Manufacturing	Other Tools for Working In Hand
43.	Krishna Enterprises	Manufacturing	Honing/Lapping Machines
44.	Laxmi Civil Eng. Services Pvt. Ltd.	Services	Design, Technical and Consultancy Services
45.	Machine Fabriko India	Manufacturing	Parts of The Items of Heading
46.	Magna Industries	Manufacturing	Cast Iron
47.	Mahalaxmi Metals	Manufacturing	Turbines for Marine Propulsion
48.	Maharashtra Engineers	Manufacturing	Drilling Machines Numerically Controlled
49.	Maknet Industries Pvt. Ltd	Manufacturing	Hoisting Machine Powered by Electronic Motor
50.	Mani Auto Components	Manufacturing	Other Parts of Semi Diesel Engines
51.	Manoj Industries	Manufacturing	Other Articles of Aluminium N.E.S.
52.	Mantri Metalics Pvt. Ltd.	Manufacturing	Other Parts & Accessories of Vehicles of Holding
53.	Marvelous Engineers Pvt Ltd	Manufacturing	Other Flywheels and Pulleys Including Pulley Blocks
54.	Marvelous Machinist Pvt Ltd	Manufacturing	Components
55.	Marvelous Metals Pvt Ltd	Manufacturing	Cast Iron
56.	Maurya Ancillaries	Manufacturing	Gear Boxes
57.	Mayura Steel Pvt Ltd	Manufacturing	Other Cast Articles Of Iron Or Steel N.E.S
58.	Mayuresh Industries	Manufacturing	Milking Machines
59.	Mega Engineering Pvt. Ltd.	Manufacturing	Other Screws & Bolts W/N with Nuts or Washers Threaded
60.	Menon & Menon Ltd.	Manufacturing	Other Articles of Non-Malleable Cast Iron
61.	Menon Bearings Ltd.	Manufacturing	Bearing Housings not Incorporating Ball or Roller Bearings plain Shaft Bearings
62.	Menon Engineering Services	Manufacturing	Pistons
63.	Menon Exports	Manufacturing	Other Parts & Accessories of Vehicles

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Sr. No.	Name of Enterprise	Sector	Product
64.	Menon Piston Rings Pvt. Ltd.	Manufacturing	Other Parts & Accessories of Vehicles
65.	Menon Pistons Ltd.	Manufacturing	Other Parts & Accessories of Vehicles
66.	MET Cut Industries	Manufacturing	Other Vehicles Pub-Trims
67.	Monark Steels	Manufacturing	Other Cast Articles of Iron
68.	Narayani Global Impex	Manufacturing	Other Cast Articles of Iron Or Steel N.E.S
69.	Nikam Iron Sintered Products Pvt. Ltd.	Manufacturing	All Other Articles of Iron/Steel Nes Other Steering or Rudder Equipment for Ships and Boats N.E.S.
70.	Noble Engineers	Manufacturing	Other Parts & Accessories of Vehicles
71.	Parikh Metaliks Pvt Ltd	Manufacturing	Other Cast Articles of Iron
72.	Parikh Udyog	Manufacturing	Other Cast Articles of Iron
73.	Pentamech Pvt. Ltd.	Manufacturing	Other Articles of Non-Malleable Cast Iron
74.	Pioneer Machines	Manufacturing	Gear Boxes
75.	PSP Industries	Manufacturing	Gear Type Pumps
76.	PSP Pumps Pvt. Ltd.	Manufacturing	Gear Type Pumps
77.	Quality Forging and Machining Pvt. Ltd.	Manufacturing	Other Inner Tube Valves
78.	Ratna Udyog	Manufacturing	Gear Boxes
79.	Ravi Cam Manufacturing Pvt. Ltd.	Manufacturing	Other Transmission Shaft (Incl. Cam & Crank Shaft)
80.	Raysons Sandchem Pvt. Ltd.	Services	Engineering Process Outsourcing
81.	Reliable Precitech Engineers Pvt. Ltd.	Manufacturing	Parts of Pneumatic Tools
82.	Rocket Engg. Corp. Pvt. Ltd	Manufacturing	Engineering section outboard of Cylinder Capacity >250 Cc
83.	S B Reshellers Pvt. Ltd.	Manufacturing	Parts of Sugar Manufacturing Machinery
84.	Sai Udyog	Manufacturing	Others Inner Tube Valves
85.	Sam Flowtech Pvt. Ltd.	Manufacturing	SG Iron Cast Fittings
86.	Saroj Foundry Pvt. Ltd.	Manufacturing	Other Articles of Non-Malleable Cast Iron
87.	Shailvik Metals	Manufacturing	Parts Of Other Air/Vacuum Pumps Compressors and Fans
88.	Sharu Exports	Manufacturing	Other Parts & Accessories of Bodies (Incl. Cabs)
89.	Shimpukade Engg. Pvt Ltd	Manufacturing	Parts Of Elvtrs conveyors & Moving Pavements

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Sr. No.	Name of Enterprise	Sector	Product
90.	Shimpukade Metals Private Limited	Manufacturing	Parts for Aircraft Engines
91.	Shimpukade Quality Components Pvt. Ltd.	Manufacturing	Pulleys power Transmission
92.	Shivanand Business	Manufacturing	Other Parts of Semi Diesel Engines
93.	Shriram Foundry Pvt. Ltd.	Manufacturing	Other Parts & Accessories of Vehicles
94.	Siddharth Foundry Pvt. Ltd.	Manufacturing	SG Iron Cast Fittings
95.	Sound Castings Pvt. Ltd.	Manufacturing	Other Parts & Accessories of Vehicles
96.	Subhash Enterprise	Manufacturing	Brakes and Servo-Brakes; Parts Thereof
97.	Sunil Industries	Manufacturing	Other Parts & Accessories of Bodies (Incl. Cabs)
98.	Surya Equipments Pvt. Ltd.	Manufacturing	Towers For other Purposes W/N Assembled
99.	Suvarna Alloys Pvt. Ltd.	Manufacturing	Other Aluminium Alloys
100.	Tara Industries	Manufacturing	Parts of Other Engines & Motors
101.	The Kolhapur Steel Limited	Manufacturing	Other Cast Articles Of Iron Or Steel N.E.S
102.	Threadlines (India)	Manufacturing	Other Parts & Accessories of Vehicles
103.	Toolex Engineers Pvt Ltd.	Manufacturing	Other Parts of Hdg 8538
104.	Tough Castings Pvt Ltd	Manufacturing	Other Articles of Non-Malleable Cast Iron
105.	Tulip Casting Pvt. Ltd.	Manufacturing	Other Parts of Pumps
106.	V P Industries Pvt. Ltd.	Manufacturing	Tools for Drilling Other than Rock Drilling
107.	Valiant Alucast Technology Pvt. Ltd.	Manufacturing	Other Aluminium Alloys
108.	Versatile Alucast Pvt. Ltd.	Manufacturing	Other Articles of Aluminium N.E.S.
109.	Versatile Engineers	Manufacturing	Other Cast Articles of Iron
110.	Versatile Equipment's Pvt.Ltd.	Manufacturing	For Testing Hardness
111.	Vira Pumps	Manufacturing	Slurry Pumps
112.	Yama Engg & Testing Inst Pvt Ltd	Manufacturing	Machines & Appliances for Testing Metals
113.	Yashwant Iron & Steel Works Pvt. Ltd.	Manufacturing	Parts of Other Steam & Vapour Gnrtnng Boilers

Sources: DIC

## 2.7 Key Issues in Export

Below mentioned table illustrates category wise key issues observed in export of the district,

**Table 2.11: Key Issues in Export**

Category	Issues	Relevant Government Authority
<b>Regulatory</b>	Provide export data (district's origin) at the district level, enabling stakeholders to make informed decisions.	Central and State Government Authorities
	As the district becomes Export Hubs – the district authority should provide licenses and certificates to the manufacturers and exporters using the central government's online portal.	
<b>Institutional Support</b>	Updated information about new markets for the existing export products	Central and State Government Authorities
	Establishing an export Facilitation Centre (virtual/physical) - The Centre can be a dedicated point for information/guidance on export-related matters like IEC, schemes, Documentation, etc	
	Market Development Assistance	
	Information dissemination through Export guidebook and ODOP booklet.	District Authorities
	Promotion about ODOP cluster development	
	Training program should be arranged by EPCs, Government officials and Associations for Farmers, Footwear, Engineering, and textile sector	
<b>Textile Sector</b>	Raw material availability due to increase in the price	State Government Authorities and District Authorities
	Simplification required in pre & post shipment documentation	
	Freight Charges have increased abnormally.	
<b>Industrial Infra</b>	Testing facilities are available but not operational and ill-mannered.	State and Central Government Authorities
	Less space available for upcoming enterprises in Industrial Area	
	Improved Electricity supply near MIDC areas	
	Adequate water should be provided to the industrial area	
<b>Logistic Infra</b>	Functional airport to export perishable products	Central and State Government Authorities
	Dedicated trains for movement of cargo	
	Need for expansion of National Highways	
	Requirement of greenhouse storage facilities, warehouses, and cold storages	
	Requirement of Logistics Park	



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Category	Issues	Relevant Government Authority
<b>Finance</b>	Absence of FOREX services in several districts, leading to delays for international payments.	Central and State Government Authorities
	Working capital must be introduced to Co-operative banks	
<b>Agriculture Sector (Jaggery)</b>	Modern Packaging house with APEDA approval	State Government Authorities
	Agriculture sector - Information of organic farming scheme should be made available	
	Promoting the product under GI tagged is required	
	The state shall focus on establishing testing facilities in district	
<b>Footwear Sector</b>	Updated information about new markets for the existing export products	State Government Authorities
	Limited Technology Upgradations	
<b>Engineering Sector</b>	Raw Material market must be regulated	Central and State Government Authorities
	Container shortages and rising freight charges	
	Movement of finished goods from Kolhapur to Port	
	Working Capital Scheme must be extended to Co-operative banks	
	Testing Facilities and Packaging facilities shall be at each cluster location	

## 2.8 Export Promotion Initiatives by District

### 2.8.1 Formation of DEPC (District Export Promotion Council)

The Government of Maharashtra has notified the District Export Promotion Council (DEPC). The District Export Promotion Council (DEPC) constituted under the Chairmanship of District Collector and Task Force Committee under the Chairmanship of General Manager, District Industries Centre (DIC).

The broad role of District Export Promotion Council (DEPC) is as mentioned below,

- ▶ Preparation of District Export Action Plan for 5 years
- ▶ Co-ordination with DGFT, EPCs, and Associations for export promotion
- ▶ Promotion of GI, ODOP, and Handicraft, Agri and Horticulture products
- ▶ Identify diversification opportunities for exports
- ▶ Preparation of export database with the help of DGFT
- ▶ Hold meetings of District Export Promotion Committee (DEPC), Trade fairs, and B2B meetings
- ▶ Ensure availability of infrastructure at district levels such as warehousing, cold storage, marketing, R&D and testing laboratories, etc.
- ▶ Availability of export credit for exporters
- ▶ Grievance redressal mechanism at the district level

The Kolhapur district's DEPC meetings and outreach program details are as mentioned below:

**Table 2.12: DEPC meetings and outreach program**

Sr. No.	Date	DEPC meetings/Outreach Program Details
1.	17.11.2020	Formation of DEPC and Task force committee under the Hon. District Collector
2.	01.09.2021	DEPC Meeting The Points discussed: 1) Availability of raw material for Textile and Engineering 2) Absence of FOREX services in Co-Operative banks 3) Availability of market data for export 4) Increase in freight charges 5) Lack of skilled labour for Chappal
3.	25.05.2022	DEPC meeting for District as Export Hub Initiative of DGFT
4.	10.08.2022	Stakeholder Consultation for District as Export Hub Initiative of DGFT
5.	31.01.2023	District Export Action Plan discussion and interventions required
6	13.03.2023	District Export Action Plan discussion and interventions required
7	16.05.2023	Export Strategy Plan 2023 approval and implementation.
8	06.09.2023	Discussion on 10 agenda points of demi-official letter received from Hon. Development Commissioner Export.

### 3 District Export Promotion Strategy

#### 3.1 Diversification Opportunities for identified export potential product

The below mentioned table illustrates diversification opportunities for identified export potential products of the district,

**Table 3-1: Diversification Opportunities for ODOP/GI Products**

Sr. No.	Product Name	HSN	Sector	Diversification Opportunities
1.	Kolhapur Jaggery (GI)	17011490	Agriculture	Somalia, Cote D' Ivoire, Madagascar, Nepal, Afghanistan, Bhutan, South Sudan, Italy, Sudan, Turkey
		17029010		Malaysia, Sri Lanka, Kuwait, Australia, Germany, Netherlands, China, France, Indonesia, Korea
		17011410		Czech Republic, Saudi Arabia, Nepal, Singapore, Bahrain, Germany, Yemen Republic, Kenya, South Africa, Hong Kong

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		17019990		Saudi Arabia, Yemen, Italy, Spain, USA, EU, Germany, Belgium, China, UK
		17011310		Malaysia, Nepal, Singapore, Saudi Arabia, Baharain, Qatar, Germany, Sri Lanka, France, Hong Kong
2.	Engineering (ODOP)	84839000	Engineering	UAE, Kuwait, Mexico, Saudi Arabia, Indonesia, Netherlands, Austria

**Table 3-2: Diversification Opportunities for Export Potential Products**

Sr. No.	Product Name	HSN	Sector	Diversification Opportunities
1.	Kolhapuri Chappal	64032040	Leather	Afghanistan, South Africa, Netherland, Malaysia, Sudan, UK
2.	Textile	63109090	Textile	Italy, Korea, Japan, Russia, France, Canada, Uganda, EU, Turkey, Germany
		59032010		USA, Bangladesh, UK, Nepal, Sri Lanka, Lesotho, Mauritius, UAE, China, Vietnam
3.	Silver Ornament	71131120	Jewelry	Thailand, EU, France, China, Japan, Mexico, Poland, Switzerland, Russian Federation
4.	Rice	10063090	Agriculture	UAE, Guinea, Rwanda, Algeria, Madagascar, Cote D' Ivoire, Singapore, Ethiopia
5.	Cashew	08013220		Malaysia, European Union, Netherlands, Germany, Spain,
6.	Sugar	17019990		Iran, Kenya, Hong Kong, Rwanda, Canada, USA, Italy, New Zealand
7.	Iron and Steel and Articles of Iron	73259999	Iron and Steel	Brazil, France, Australia, Netherland, Italy, China, Germany
8.	Plastics and Articles thereof	39269099	Plastic	Saudi Arabia, Portugal, Belgium, Egypt, Vietnam, USA, Nepal
9.	Paper and Paperboard	48051900	Paper	Indonesia, Qatar, Nepal, USA, Angola, Kuwait, South Africa

Source: DGCIS and WITS

### 3.2 Export Promotion Strategy

Below mentioned table illustrates strategy categorization and recommended strategy,

**Strategy Category Types:**

- ▶ **Short Term (0 to 2 yrs.)**
- ▶ **Medium Term (3 to 5 yrs.)**
- ▶ **Long Term (5 to 10 yrs.)**

**Table 3-2: Export Promotion Strategy**

Category	Strategy Time frame	Challenges	Export Promotion Strategy	Relevant Government Authority
<b>Regulatory</b>	Short Term	Provide export data (district's origin) at the district level, enabling stakeholders to make informed decisions	Data can be retrieved from DGCIS and presented in DEPC Meeting	District Industries Centre
	Short Term	As the district becomes Export Hubs, the district authority should provide licenses and certificates to the manufacturers and exporters using the central government's online portal.	Availability of easy and user-friendly processes for export licensing: ISO 9001-2015 ISO, GMP, HACCP, licenses. The exports licenses and permits must be integrated with single window system MAITRI portal	Directorate of Industries
<b>Training and Awareness</b>	Short Term	Regular Training Programmes for sector-specific products	To organize sector-specific training programs with DGFT, relevant Export Promotion Councils and Commodity board of India or with MoU institute to aware them about exports and ODOP	DGFT, Export Promotion Council and Commodity Board of India
	Short Term	To invite industries to do investment in Kolhapur and to do export awareness program for large audience	To organise District Investment Summit to invite investment and IGNITE Maharashtra to aware large audience regarding state government initiate towards export and ODOP	District Industries Centre
<b>Cluster</b>	Long Term	ODOP Cluster ( Advance Engineering and Allied Cluster)	Engineering Cluster Yadav is under progress stage .The cluster will play a vital role to boost exports.	Directorate of Industries



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<b>Industrial Infra</b>	Medium Term	Electricity – quantity and quality should be improved	High quality (minimal power fluctuation) power should be supplied to industrial area	Maharashtra State Electricity Board
<b>Logistic</b>	Long Term	Logistic Incentives are required	Considering the logistic importance in export the state government introduce logistic incentive in Export Policy 2023 and also done MoU with India Post and ONDC to get reliable and cheap logistic facilities	Directorate of Industries
<b>Finance</b>	Short Term	Export incentives for aspiring exporters are required	To encourage aspiring exporters state government, introduce incentive for New MSME entrant	Directorate of Industries
<b>Engineering</b>	Short Term	Represent agriculture products on GeM and other e-commerce portal	Discussion with DPIIT during ODOP Awards for representation of Engineering on GeM portal.	Directorate of Industries
	Short Term	Onboard of ODOP Seller on ONDC portal	Discussion with ONDC representative and shared the list of ODOP sellers for onboarding	District Industries Centre

Source: DIC Kolhapur

### 3.3 Institutional Tie-up:

S. No	Stakeholders	Date	Status
1.	KIT College of Engineering	27 July 2023	MoU signed between DIC Kolhapur and Kolhapur Information Technology College of Engineering Kolhapur.
2.	KIT Institute of Management	27 July 2023	MoU signed between DIC Kolhapur and Kolhapur Information Technology Institute of Management, Kolhapur.

### 3.4 District Export Promotion Cell and ODOP Facilitation Cell:

S. No	Particulars	Date	Status
1.	District Export Promotion Cell	13 July 2023	Established
2.	ODOP Facilitation Cell	27 July 2023	Established

### 3.5 Key Department Contacts

- ▶ **Export Commissioner and Development Commissioner (Industries), GoM**  
**Address:** New Administrative Building, Madam Cama Road, Opp. Mantralaya, Mumbai – 400 032  
**Email:** didci@maharashtra.gov.in  
**Phone:** 022 22028616
- ▶ **Joint Director of Industries, Pune region**  
**Address:** Agriculture College Compound, Shivaji Nagar, Pune-411 005  
**Email:** diropune@maharashtra.gov.in  
**Phone:** 020 25537541, 25537369 Fax: 25539587
- ▶ **General Manager, District Industries Centre**  
**Address:** 254/B, Assembly Road, Udyog Bhavan, 1st Floor, Dist.Kolhapur-416008  
**Email Id:** didickolhapur@maharashtra.gov.in  
**Tel No.:** (0231) 2667805 / (0231) 2655438
- ▶ **Gokul Shirgaon Manufacturers Association**  
**Address:** P-35, M.I.D.C., Industrial Area, Gokul Shirgaon, Kolhapur -416234  
**Email:** goshima2012@gmail.com  
**Tel:** 0231-2672400
- ▶ **Kolhapur Engineering Association**  
**Address:** 1243/46-47, E Ward, Madhawrao Karajgar Road, Shivaji Udyam Nagar, Kolhapur- 416008  
**Email:** kprenggasso@gmail.com  
**Tel:** 0231-2654652

